

# JOHN LAZAREV

## CONTACT INFORMATION

Department of Economics  
University of Pennsylvania  
133 South 36th Street  
Philadelphia, PA 19104

Cell Phone: (650) 804-8403  
E-mail: [jlazarev@sas.upenn.edu](mailto:jlazarev@sas.upenn.edu)  
Website: <http://www.johnlazarev.com>

## PERSONAL INFORMATION

Date of Birth: July 4<sup>th</sup>, 1984

Citizenship: Russian Federation  
U.S. Permanent Resident

## ACADEMIC APPOINTMENTS

University of Pennsylvania, 2019 –  
Department of Economics, Senior Fellow (Visiting Assistant Professor of Economics), 2019 –

New York University, 2012 –  
Leonard N. Stern School of Business, Visiting Scholar, 2019 –  
Department of Economics, Assistant Professor of Economics, 2012 – 2019

## VISITING APPOINTMENTS

Toulouse School of Economics, Visiting Professor, November 2019  
Northwestern University, Department of Economics, Visiting Scholar, Spring 2016  
Yale University, Cowles Foundation, Visiting Professor, Fall 2015

## EDUCATION

Stanford University, Graduate School of Business, Stanford, CA  
Ph.D. Economic Analysis and Policy, 2012  
Advisers: Lanier Benkard (co-primary adviser), Peter Reiss (co-primary adviser), Michael Ostrovsky, Andrzej Skrzypacz

New Economic School, Moscow, Russia  
M.A. Economics, 2006

Lomonosov Moscow State University, Department of Economics, Moscow, Russia  
B.Sc. Economics, 2005

## RESEARCH AND TEACHING FIELDS

Primary Field: Industrial Organization  
Secondary Fields: Applied Microeconomics, Econometrics

## WORKING PAPERS

“The Welfare Effects of Intertemporal Price Discrimination: An Empirical Analysis of Airline Pricing in U.S. Monopoly Markets,” *revise and resubmit at the American Economic Review*

“Simulating the Dynamic Effects of Horizontal Mergers: U.S. Airlines” (joint with Lanier Benkard and Aaron Bodoh-Creed), *submitted*

“Getting More from Less: Understanding Airline Pricing,” *submitted*

“Input Allocation and Downstream Market Structure: Slot Control in the U.S. Airline Industry,” *submitted*

“Quantifying Delay Externalities in Airline Networks” (joint with Jakub Kastl and Liyu Dou), *submitted*

“The Identification Power of the Markov Assumption in Dynamic Discrete Choice Models”

“A Retrospective Analysis of Mergers in the U.S. Airline Industry” (joint with Aviv Nevo and Bob Town)

### **WORK IN PROGRESS**

“Most Favored Nation Clauses in the Health Care Industry” (joint with Cory Capps and Ali Yurukoglu)

“How Airlines Compete: Evidence from Airfare Hikes”

“A Maximum Likelihood Estimator in an Incomplete Model of English Auctions”

### **TEACHING EXPERIENCE**

New York University, New York, NY

Instructor: Industrial Organization (graduate level), Applied Microeconometrics (graduate level), Market Structure and Performance (undergraduate level)

Stanford University, Stanford, CA

Teaching Assistant: Managerial Economics – Accelerated (MBA level), Managerial Economics (MBA level), Introductory Economics (undergraduate level), Intermediate Econometrics (graduate level)

### **PROFESSIONAL MEMBERSHIPS**

American Economic Association, Econometric Society

### **PRESENTATIONS**

Seminars:

2015-20 Yale Economics, Penn State Economics, Northwestern Economics, Northwestern Transportation Center, USC Marshall DSO, Federal Trade Commission, Boston College Economics, UC Berkeley, Purdue, UT Austin, University of Pennsylvania Economics

2011-15 London School of Economics, University of Connecticut Economics, Washington University Olin Business School, Brown Economics, Harvard Economics, University of Minnesota Economics, Duke Economics, University of Wisconsin-Madison Economics, Northwestern Economics, UCLA Economics, Princeton Economics, Yale Economics, Chicago Booth Marketing, NYU Economics, Microsoft Research (Cambridge, MA), University of Pennsylvania Economics, Toulouse School of Economics

Conferences (presentations and discussions):

The Economics of the Airline Industry Conference (Brookings Institution, DC), 2012  
Econometric Society North American Summer Meeting (Northwestern, IL), 2012  
Quantitative Marketing and Economics Conference (Duke, NC), 2012  
Econometric Society North American Winter Meeting (San Diego, CA), 2013  
Industrial Organization Society Meeting (San Diego, CA), 2013  
Stanford Institute for Theoretical Economics, 2013  
NYU IO Day, 2013  
Pricing Workshop (Collegio Carlo Alberto, Torino, Italy), 2014  
Winter IO Conference at Dartmouth (Hanover, NH), 2015  
Econometric Society North American Winter Meeting (San Francisco, CA), 2016  
International Industrial Organization Conference (Philadelphia, PA), 2016  
Michigan Conference Industrial Organization Conference (Ann Arbor, MI), 2016  
Econometric Society North American Winter Meeting (Chicago, IL), 2017  
Stanford Institute for Theoretical Economics, 2018  
Econometric Society European Meeting (Cologne, Germany), 2018  
Interactions Conference at Northwestern University (Evanston, IL), 2018  
Econometric Society North American Winter Meeting (San Diego, CA), 2020

**GRANTS, HONORS, AND AWARDS**

2006-2011 Graduate Fellowships, Stanford Graduate School of Business  
2008 Participant of the Third Lindau Meeting in Economic Sciences  
2006 Don Patinkin Award for Exceptional Achievements in Academic Performance, Teaching and Research, New Economic School

**PROFESSIONAL SERVICES**

Referee for ACM Conference on Economics and Computation EC'16, *American Economic Review*, *American Economic Review: Insights*, *American Economic Journal: Applied Economics*, *American Economic Journal: Microeconomics*, French National Research Agency (ANR), *Econometrica*, *Economics of Transportation*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Econometrics*, *Journal of Economic Behavior & Organization*, *Journal of Economics & Management Strategy*, *Journal of the European Economic Association*, *Journal of Industrial Economics*, *Journal of Political Economy*, *Journal of Transport Economics and Policy*, *Management Science*, *Quantitative Economics*, *Quantitative Marketing and Economics*, *Rand Journal of Economics*, *Review of Economics Studies*, SSH Research Council of Canada, *Southern Economic Journal*, *Theoretical Economics*, *Transportation Research Part B*, *Voprosy Ekonomiki*

**UNIVERSITY COMMITTEES**

Junior Recruiting, 2012-2017  
Graduate Admission, 2013-2014

September 2019